

Financial statements and report of independent certified public accountants

[Beloit College](#)

May 31, 2005 and 2004

## CONTENTS

	Page
Report of Independent Certified Public Accountants	3
Financial Statements	
Statements of Financial Position	4
Statements of Activities	5
Statements of Cash Flows	7
Notes to Financial Statements	9

**REPORT OF INDEPENDENT  
CERTIFIED PUBLIC ACCOUNTANTS**

The Board of Trustees  
**Beloit College**

We have audited the accompanying statements of financial position of Beloit College (the College), (a Wisconsin not-for-profit organization) as of May 31, 2005 and 2004, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the College's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America as established by the Auditing Standards Board of the American Institute of Certified Public Accountants. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Beloit College as of May 31, 2005 and 2004, and the results of its activities and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

*Grant Thornton LLP*

GRANT THORNTON LLP  
Madison, Wisconsin  
September 9, 2005

**BELOIT COLLEGE**  
**STATEMENTS OF FINANCIAL POSITION**  
 May 31,

<b>ASSETS</b>	<u>2005</u>	<u>2004</u>
Cash and cash equivalents	\$ 5,850,068	\$ 3,089,657
Accounts receivable, net	1,173,617	1,065,209
Contributions receivable, net	4,683,920	7,949,933
Student loans receivable, net	5,568,228	5,065,907
Investments	107,991,852	104,785,536
Inventories	30,046	33,289
Prepaid expenses and other assets	415,209	401,165
Cash surrender value of life insurance (face value of \$1,955,000 in 2005 and \$2,180,066 in 2004)	328,748	335,980
Mortgage note receivable, net	323,907	423,584
Land, buildings and equipment, less accumulated depreciation	39,267,462	39,324,661
Beneficial interest in perpetual trusts	2,389,742	2,216,336
	<hr/>	<hr/>
<b>TOTAL ASSETS</b>	<b>\$ 168,022,799</b>	<b>\$ 164,691,257</b>
	<hr/> <hr/>	<hr/> <hr/>
<b>LIABILITIES AND NET ASSETS</b>		
<b>Liabilities</b>		
Accounts payable and accrued liabilities	\$ 3,605,335	\$ 3,302,453
Line of credit	-	500,000
Deferred tuition and fees	152,842	75,154
Student deposits and deferred grant revenue	596,633	531,141
Assets held for others under agency agreements	864,494	769,240
Beneficiary payable	74,769	70,287
Annuities payable	3,057,090	2,859,026
Deferred support under split-interest agreements	240,174	211,888
Long-term debt	17,536,000	18,254,000
Refundable advances from Henry Strong Foundation Loan Fund	122,509	113,749
Refundable advances from the U.S. Government	2,633,244	2,626,263
	<hr/>	<hr/>
<b>Total liabilities</b>	28,883,090	29,313,201
<b>Net assets</b>		
Unrestricted	75,202,558	73,856,813
Temporarily restricted	8,432,151	10,536,365
Permanently restricted	55,505,000	50,984,878
	<hr/>	<hr/>
<b>Total net assets</b>	139,139,709	135,378,056
	<hr/>	<hr/>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 168,022,799</b>	<b>\$ 164,691,257</b>
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The accompanying notes are an integral part of these statements.

**BELOIT COLLEGE**  
**STATEMENTS OF ACTIVITIES**  
Years ended May 31,

	2005			Total
	Unrestricted	Temporarily restricted	Permanently restricted	
<b>Revenues, gains and net assets released from restrictions and reclassified</b>				
Tuition and fees	\$ 33,111,118	\$ -	\$ -	\$ 33,111,118
Funded student financial assistance	(1,739,477)	-	-	(1,739,477)
Unfunded student financial assistance	(13,023,574)	-	-	(13,023,574)
<b>Net tuition and fees</b>	18,348,067	-	-	18,348,067
Auxiliary enterprises	6,800,294	-	-	6,800,294
Contributions	2,841,897	1,393,467	2,463,561	6,698,925
Return on investments	6,617,136	168,027	62,922	6,848,085
Government contracts	1,904,678	-	-	1,904,678
Government grants	456,727	-	-	456,727
Other income (loss)	454,629	-	6,229	460,858
Change in value of split-interest agreements	11,940	126,523	154,334	292,797
Change in value of beneficial interest in perpetual trusts	-	-	173,405	173,405
Other losses resulting from bad debts	-	(53,588)	(878,521)	(932,109)
<b>Total revenues and gains</b>	37,435,368	1,634,429	1,981,930	41,051,727
Net assets released from restrictions	1,192,115	(1,192,115)	-	-
Net assets reclassified	8,336	(2,546,528)	2,538,192	-
<b>Total revenues, gains and net assets released from restrictions and reclassified</b>	38,635,819	(2,104,214)	4,520,122	41,051,727
<b>Expenses</b>				
Instruction	13,687,227	-	-	13,687,227
Institutional support	6,888,126	-	-	6,888,126
Auxiliary enterprises	5,939,193	-	-	5,939,193
Student services	5,999,338	-	-	5,999,338
Academic support	4,082,874	-	-	4,082,874
Public service	654,165	-	-	654,165
Research	39,151	-	-	39,151
<b>Total expenses</b>	37,290,074	-	-	37,290,074
<b>CHANGE IN NET ASSETS</b>	1,345,745	(2,104,214)	4,520,122	3,761,653
Net assets at beginning of year	73,856,813	10,536,365	50,984,878	135,378,056
Net assets at end of year	\$ 75,202,558	\$ 8,432,151	\$ 55,505,000	\$ 139,139,709

The accompanying notes are an integral part of these statements.

## 2004

Unrestricted	Temporarily restricted	Permanently restricted	Total
\$ 30,227,733	\$ -	\$ -	\$ 30,227,733
(1,864,431)	-	-	(1,864,431)
(11,818,657)	-	-	(11,818,657)
16,544,645	-	-	16,544,645
6,354,986	-	-	6,354,986
3,432,207	5,552,227	1,084,629	10,069,063
14,332,029	192,125	110,151	14,634,305
1,411,048	-	-	1,411,048
468,041	-	-	468,041
599,405	10,983	15,190	625,578
(33,146)	194,230	127,769	288,853
-	-	141,285	141,285
-	(88,481)	(2,358)	(90,839)
43,109,215	5,861,084	1,476,666	50,446,965
1,496,830	(1,496,830)	-	-
-	-	-	-
44,606,045	4,364,254	1,476,666	50,446,965
12,561,742	-	-	12,561,742
6,567,914	-	-	6,567,914
5,604,764	-	-	5,604,764
5,364,600	-	-	5,364,600
4,139,975	-	-	4,139,975
625,185	-	-	625,185
15,847	-	-	15,847
34,880,027	-	-	34,880,027
9,726,018	4,364,254	1,476,666	15,566,938
64,130,795	6,172,111	49,508,212	119,811,118
\$ 73,856,813	\$ 10,536,365	\$ 50,984,878	\$ 135,378,056

**BELOIT COLLEGE**  
**STATEMENTS OF CASH FLOWS**  
Years ended May 31,

	2005	2004
<b>Cash flows from operating activities</b>		
Change in net assets	\$ 3,761,653	\$ 15,566,938
Adjustments to reconcile change in net assets to net cash used in operating activities		
Depreciation	2,173,131	2,083,237
Amortization on mortgage note receivable	99,677	97,737
Change in value of split-interest agreements and beneficial interests in perpetual trusts	(488,061)	(636,083)
Increase (decrease) in allowance for uncollectible loans	35,667	(15,230)
(Gain) loss on disposal of land, buildings and equipment	(2,054)	9,757
Contributed investments	(1,873,602)	(757,397)
Contributions restricted for long-term investment	(2,463,561)	(1,084,629)
Interest, dividends and other net (gains) losses restricted for long-term investment	(549,611)	391,051
Net unrealized gain on long-term investments	(1,966,975)	(6,420,895)
Net realized gain on long-term investments	(2,981,587)	(6,996,236)
Increase in accounts receivable	(108,408)	(246,333)
(Increase) decrease in contributions receivable	3,266,013	(4,482,189)
Increase in inventories and prepaid expenses and other assets	(10,801)	(272,587)
Increase in beneficial interest in perpetual trusts	(173,406)	(141,285)
Increase in accounts payable and accrued liabilities	151,181	3,344
Increase (decrease) in student deposits and deferred tuition and fees	143,180	(19,691)
Increase in assets held for others under agency	95,254	22,522
Increase in beneficiary payable	4,482	5,516
Increase in annuities payable	198,064	15,483
Increase (decrease) in deferred support under split-interest agreements	28,286	(27,024)
	(661,478)	(2,903,994)
<b>Net cash used in operating activities</b>		
<b>Cash flows from investing activities</b>		
Proceeds from sale of investments	18,956,765	62,974,133
Purchases of investments	(14,852,856)	(58,321,823)
(Increase) decrease in cash surrender value of life insurance	7,232	(32,156)
Proceeds from sale of land, buildings and equipment	2,575	-
Purchases of land, buildings and equipment	(1,964,752)	(3,418,880)
Issuance of student loans receivable	(1,273,259)	(979,723)
Payments from student loans receivable	735,271	799,421
	1,610,976	1,020,972
<b>Net cash provided by investing activities</b>		

**BELOIT COLLEGE**  
**STATEMENTS OF CASH FLOWS - CONTINUED**  
Years ended May 31,

	<u>2005</u>	<u>2004</u>
<b>Cash flows from financing activities</b>		
Proceeds from contributions restricted for investment in endowment	\$ 2,463,561	\$ 1,084,629
Interest, dividends and other net gains (losses) restricted for reinvestment	549,611	(391,051)
Increase (decrease) in refundable advances - Henry Strong Foundation Loan Fund	8,760	(42,453)
Increase in refundable advances - U.S. Government	6,981	13,097
Proceeds from issuance of bonds payable	-	3,270,000
Payments on line of credit	(500,000)	-
Payments on long-term debt	(718,000)	(500,000)
	<u>1,810,913</u>	<u>3,434,222</u>
 <b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	 2,760,411	 1,551,200
Cash and cash equivalents at beginning of year	<u>3,089,657</u>	<u>1,538,457</u>
Cash and cash equivalents at end of year	<u>\$ 5,850,068</u>	<u>\$ 3,089,657</u>
Supplemental data - interest paid	<u>\$ 304,569</u>	<u>\$ 188,624</u>
 <b>Non-cash</b>		
Contributed investments	<u>\$ 1,873,602</u>	<u>\$ 757,397</u>
Purchases of land, buildings and equipment financed by accounts payable	<u>\$ 151,701</u>	<u>\$ -</u>

The accompanying notes are an integral part of these statements.

**BELOIT COLLEGE**  
**NOTES TO FINANCIAL STATEMENTS**  
May 31, 2005 and 2004

**NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Beloit College (the College) is a four-year, independent, residential liberal arts college in Beloit, Wisconsin, founded in 1846 by a group of Yale graduates. The College is a member of the Associated Colleges of the Midwest (ACM). The College has more than fifty fields of study in nineteen departments and offers several degrees and majors including: Bachelor of Arts, Bachelor of Science, cooperative programs in business, engineering, forestry and social work, plus five pre-professional programs.

**1. Basis of Presentation**

The financial statements are prepared on the accrual basis of accounting. Net assets, revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the College are classified and reported as follows:

Unrestricted - Net assets that are not subject to donor-imposed stipulations.

Temporarily restricted - Net assets subject to donor-imposed stipulations that may or will be met either by actions of the College and/or passage of time.

Permanently restricted - Net assets subject to donor-imposed stipulations that they be maintained permanently by the College. Generally, the donors of these assets permit the College to use all or part of the income earned on related investments for general or specific purposes.

Revenues are reported as increases in unrestricted net assets, unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulations or by law. Expirations of temporary restrictions recognized on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as net assets released from restrictions. Temporary restrictions on gifts to acquire long-lived assets are considered met in the period in which the assets are acquired or placed in service.

Administration of the College's endowment is subject to the general provisions of the Uniform Management of Institutional Funds Act (UMIFA or the Act). Under the provisions of this state law, the Board of Trustees may appropriate the expenditure of as much of the net appreciation as is deemed prudent for the uses and purposes for which an endowment fund is established based on the standards established by the Act. The College has applied accounting principles generally accepted in the United States of America when allocating investment gains to the net asset classes for financial statement purposes.

Income, unrealized and realized net gains on investments of endowment and similar funds are reported as follows:

- as increases in permanently restricted net assets if the terms of the gift or the College's interpretation of relevant state law require that they be added to the principal of a permanent endowment fund;

**BELOIT COLLEGE**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
May 31, 2005 and 2004

**NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued**

**1. Basis of Presentation - continued**

- as increases in temporarily restricted net assets if the terms of the gift impose restrictions on the use of the income; or
- as increases in unrestricted net assets in all other cases.

**2. Revenues**

Contributions, including unconditional promises to give (pledges), are recognized as revenues in the period received. Contributions which impose restrictions that are met in the same fiscal year they are received are reported as unrestricted revenues. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value at the date of gift.

Revenue from grants and contract agreements is recognized as it is earned through expenditures in accordance with the applicable agreements.

**3. Receivables**

The majority of the College's receivables, other than contributions, are due from students and governmental agencies. Receivables are stated at amounts due from students net of an allowance for doubtful accounts. The College determines its allowance for doubtful accounts by considering the College's previous loss history and specific account circumstances.

**4. Museum Collections and Works of Art**

Museum collections (historical treasures and similar treasures held as part of museum collections) that were acquired through purchases or contributions since the College's inception are not reflected in the statements of financial position in accordance with accounting principles generally accepted in the United States of America. Works of art, not part of museum collections, are capitalized, depreciated and included in the statements of financial position.

**5. Promises to Give**

Unconditional promises to give (pledges) that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-free interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. Allowance is made for doubtful contributions receivable based upon management's judgment and analysis of the credit worthiness of the donors, past collection experience and other relevant factors.

**BELOIT COLLEGE**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
May 31, 2005 and 2004

**NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued**

**6. Split-Interest Agreements with Donors**

The College's split-interest agreements with donors consist of charitable remainder annuity trusts, charitable remainder unitrust contracts, pooled life income funds, charitable annuity lead trusts and charitable gift annuities for which the College is either the remainder beneficiary or both the trustee and remainder beneficiary.

Assets held under these agreements for which the College serves as trustee are included in investments. In addition, the present value of the estimated future payments to be made to the donors and/or other beneficiaries is included in liabilities. The liabilities are adjusted during the term of the trusts for changes in the value of the assets, accretion of the discount and other changes in the estimates of future benefits.

Assets held in trust for which the College does not serve as trustee are not reported as investments in the financial statements. However, contribution revenue and a receivable are recognized at the date the trusts are established for the present value of the estimated future payments to be received.

**7. Cash Equivalents**

The College considers all highly liquid debt investments with original maturities of three months or less to be used for operating purposes to be cash equivalents.

**8. Investments**

Investment transactions are recorded on the trade date. Realized gains and losses on the sale of investments are calculated on the basis of specific identification of the securities sold. Investment management and custodian fees are recorded as a reduction of investment income for financial reporting purposes. Equity securities with readily determinable fair values and all debt securities are reported at fair value, with gains and losses included in return on investments in the statements of activities. Investments in limited partnerships are valued at the book value of the partnership capital account in the absence of readily ascertainable market values. However, because of the inherent uncertainty of valuation, those estimated values may differ significantly from the values that would have been used had a ready market for the limited partnership interests existed. All other investments are carried at the lower of cost or market.

Investment securities are exposed to various risks including, but not limited to, interest rate and market and credit risks. Due to the level of risks associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term.

**BELOIT COLLEGE**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
May 31, 2005 and 2004

**NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued**

**9. Concentrations of Credit Risk**

Financial instruments that potentially subject the College to concentrations of credit risk consist principally of cash. At various times during the year, the College has cash balances in excess of federally insured limits. The College has not experienced any losses in such accounts and management believes it is not exposed to any significant credit risk.

**10. Inventories**

Inventories are valued at the lower of cost (actual cost) or market.

**11. Land, Buildings and Equipment**

Land, buildings and equipment are stated at cost as of the date of acquisition or their fair market value at the date of donation, if received as a contribution. Depreciation is provided using the straight-line method over the estimated useful lives of the assets as follows:

	<u>Years</u>
Buildings	40
Dormitory and commons	30
Residential rental properties	30
Building improvements	20
Leasehold improvements	20
Land improvements	20
Works of art	20
Equipment and furnishings	5-10

**12. Beneficial Interest in Perpetual Trusts**

The College is an income beneficiary of various irrevocable trusts. The College has recognized its interest in the estimated future cash flows as permanently restricted net assets based on the fair value of the assets held in the trusts. Changes in the fair value of the trusts are recognized as permanently restricted gains and losses.

**13. Refundable Advances from the Henry Strong Foundation Loan Fund**

Funds provided by the Henry Strong Foundation Loan Fund are loaned to qualified students and may be reloaned after collection. These funds are ultimately refundable to the Henry Strong Foundation Loan Fund.

**14. Refundable Advances from the U.S. Government**

Funds provided by the U.S. Government under the Federal Perkins Student Loan program are loaned to qualified students and may be reloaned after collections. These funds are kept in a separate cash account and are ultimately refundable to the government.

**BELOIT COLLEGE**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
May 31, 2005 and 2004

**NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued**

**15. Derivatives**

The College has adopted the Financial Accounting Standards Board (FASB) Statement of Financial Accounting Standards No. 133, *Accounting for Derivative Instruments and Hedging Activities* (SFAS 133), as amended. SFAS 133 standardizes accounting and financial reporting standards for forward contracts, futures, options and other derivative instruments, and related hedging activities. SFAS 133 requires, in part, that the College report all derivative instruments in the balance sheet as assets or liabilities at their fair value. During 2005 and 2004, the College entered into a future purchase contract for their gas usage. This contract meets the definition of normal purchases and normal sales as defined by SFAS 133, therefore, no asset or liability associated with the derivative is required to be recognized.

**16. Income Taxes**

The College has received a determination letter from the Internal Revenue Service indicating that it is a tax-exempt organization as provided in Section 501(c)(3) of the Internal Revenue Code of 1986 and, except for taxes pertaining to unrelated business income, is exempt from federal and state income taxes. No provision has been made for income taxes in the accompanying financial statements as the College has had no significant unrelated business income.

**17. Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**18. Reclassifications**

Certain reclassifications have been made to the 2004 financial statements to conform to the 2005 presentation.

**BELOIT COLLEGE**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
 May 31, 2005 and 2004

**NOTE B - INVESTMENTS**

Investments consist of the following at May 31:

	2005		
	Fair value	Cost	Unrealized appreciation (depreciation)
Money market	\$ 6,175,325	\$ 6,175,325	\$ -
Government bonds	974,891	946,935	27,956
Corporate bonds	1,651,242	1,651,457	(215)
Bond mutual funds	23,610,003	22,552,262	1,057,741
Common stock	23,984,732	18,507,186	5,477,546
Stock mutual funds	50,875,671	40,230,208	10,645,463
Real estate	55,900	55,900	-
Venture capital limited partnerships	1,756	1,756	-
Other	662,332	662,332	-
	<u>\$ 107,991,852</u>	<u>\$ 90,783,361</u>	<u>\$ 17,208,491</u>
	2004		
	Market value	Cost	Unrealized appreciation
Money market	\$ 5,851,201	\$ 5,851,201	\$ -
Government bonds	915,262	881,078	34,184
Corporate bonds	1,476,866	1,476,771	95
Bond mutual funds	23,278,689	22,562,621	716,068
Common stock	23,116,569	16,334,975	6,781,594
Stock mutual funds	49,437,633	41,712,397	7,725,236
Real estate	55,900	55,900	-
Venture capital limited partnerships	1,756	1,756	-
Other	651,660	651,660	-
	<u>\$ 104,785,536</u>	<u>\$ 89,528,359</u>	<u>\$ 15,257,177</u>

Included in common stock investments is stock in a privately-held company valued at \$929,000 at May 31, 2004. The fair value of this stock is based on an independent appraisal, or where the College has a put option, on the discounted future cash flows expected from the sale of the stock under put options, per the agreement. During the year ended May 31, 2005, management determined that the investment has become impaired and has reduced the carrying value of the investment to its estimated fair value as of May 31, 2005 (note P).

The College paid investment trustee and management fees of \$556,505 and \$469,647 for the years ended May 31, 2005 and 2004, respectively.

**BELOIT COLLEGE**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
May 31, 2005 and 2004

**NOTE B - INVESTMENTS**

The total return on investments for the years ended May 31 consists of the following:

	<u>2005</u>	<u>2004</u>
Interest and dividends	\$ 1,899,523	\$ 1,217,174
Realized gain	2,981,587	6,996,236
Unrealized gain	<u>1,966,975</u>	<u>6,420,895</u>
Total return on investments	<u>\$ 6,848,085</u>	<u>\$ 14,634,305</u>

The following table summarizes the investments in debt and equity securities in an unrealized loss position at May 31, 2005 by indicating the length of time these individual securities have been in a continuous unrealized loss position.

	<u>Less than 12 months</u>		<u>12 months or longer</u>		<u>Total</u>	
	<u>Market value</u>	<u>Unrealized losses</u>	<u>Market value</u>	<u>Unrealized losses</u>	<u>Market value</u>	<u>Unrealized losses</u>
Government bonds	\$ 160,992	\$ 2,498	\$ 142,920	\$ 4,295	\$ 303,912	\$ 6,793
Corporate bonds	9,817	215	-	-	9,817	215
Bond mutual funds	391,615	4,955	41,382	591	432,997	5,546
Common stock	1,298,910	46,441	1,591	209	1,300,501	46,649
Stock mutual funds	<u>34,324</u>	<u>1,927</u>	<u>666,264</u>	<u>78,242</u>	<u>700,588</u>	<u>80,169</u>
	<u>\$ 1,895,658</u>	<u>\$ 56,036</u>	<u>\$ 852,157</u>	<u>\$ 83,337</u>	<u>\$ 2,747,815</u>	<u>\$ 139,372</u>

The investment portfolio consists of debt and equity securities that are subject to the general volatility of financial markets. The current impairment of securities in the investment portfolio is a result of general volatility in the financial markets and is deemed not to be other than temporary by management.

**NOTE C - ACCOUNTS RECEIVABLE**

Accounts receivable consists of the following at May 31:

	<u>2005</u>	<u>2004</u>
Tuition and fees	\$ 136,791	\$ 187,806
Government grants and contracts receivable	608,224	167,243
Accrued interest and pending investment trades	99,405	192,126
Other	<u>362,014</u>	<u>574,754</u>
	1,206,434	1,121,929
Less allowance for doubtful accounts	<u>32,817</u>	<u>56,720</u>
Net accounts receivable	<u>\$ 1,173,617</u>	<u>\$ 1,065,209</u>

**BELOIT COLLEGE**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
 May 31, 2005 and 2004

**NOTE D - CONTRIBUTIONS RECEIVABLE**

Net contributions receivable are summarized as follows at May 31:

	2005	2004
Total contributions receivable	\$ 5,467,212	\$ 8,713,659
Less adjustment to present value of future cash flows for contributions receivable	536,770	525,486
Less allowance for uncollectible contributions	246,522	238,240
Net contributions receivable	\$ 4,683,920	\$ 7,949,933

The discount rates used to determine the present value of contributions are risk-free interest rates applicable to the years in which the promises are received.

Payments on pledges receivable at May 31, 2005 are scheduled to be received as follows:

Years ending May 31,	
2006	\$ 1,122,049
2007	576,677
2008	584,011
2009	2,361,678
2010	279,179
Thereafter	543,618
	\$ 5,467,212

Fundraising expenses of \$1,550,252 and \$1,516,821 are included in institutional support in the statements of changes in net assets for the years ended May 31, 2005 and 2004, respectively.

**NOTE E - STUDENT LOANS RECEIVABLE**

The following schedule summarizes the student loans receivable by program at May 31:

	2005	2004
Federal Perkins Loan Program	\$ 2,912,662	\$ 2,703,025
Beloit College	2,822,861	2,494,510
	5,735,523	5,197,535
Less allowance for uncollectible loans	167,295	131,628
Net student loans receivable	\$ 5,568,228	\$ 5,065,907

**BELOIT COLLEGE**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
 May 31, 2005 and 2004

**NOTE E - STUDENT LOANS RECEIVABLE - Continued**

Refundable advances from the U.S. Government under the Federal Perkins Loan Program and the net assets related to the College's matching contributions at May 31 are summarized as follows:

	2005	2004
Unrestricted net assets designated for Federal Perkins Loan Program match	\$ 87,508	\$ 82,100
Permanently restricted revolving loan funds used for Federal Perkins Loan Program match	271,782	271,782
Total match	359,290	353,882
U.S. Government grants refundable	2,633,244	2,626,263
Total	\$ 2,992,534	\$ 2,980,145

**NOTE F - MORTGAGE NOTE RECEIVABLE**

In connection with the lease of building space (note H), during 2001, the College entered into an interest-free mortgage note receivable agreement with Beloit Hotel, LLC for \$697,694. Under this agreement, the note has a maturity date of December 31, 2040. In relation to this agreement, the College entered into an agreement with Wisconsin Management Company, Inc. (WMCI), which allows WMCI to purchase the note receivable from the College at any time after March 31, 2008 at a price equal to the present value of the outstanding amount due as of the date of purchase, using an annual discount rate of 9%. The mortgage note receivable is amortized on a straight-line basis, so that as of the assumed purchase date (March 31, 2008), the book value of the note equals the discounted purchase price of \$41,490. As of May 31, 2005, the accumulated amortization on the mortgage note receivable is \$373,787 and the mortgage note receivable net of the related amortization is \$323,907.

The estimated fair market value of the above mortgage note receivable is \$37,462 as of May 31, 2005, assuming the note will be purchased by WMCI on March 31, 2008 for \$41,490. The estimated purchase price was discounted at the U.S. Treasury rate of 3.6% to arrive at the fair value as of May 31, 2005.

**BELOIT COLLEGE**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
 May 31, 2005 and 2004

**NOTE G - LAND, BUILDINGS AND EQUIPMENT**

Land, buildings and equipment are comprised of the following assets at May 31:

	2005	2004
Leasehold improvements	\$ 75,744	\$ 75,744
Land and land improvements	2,866,843	2,842,843
Buildings	37,022,113	37,022,113
Building improvements	3,599,600	-
Equipment and furnishings	7,358,321	7,073,618
Dormitory and commons	24,834,548	24,834,548
Residential rental properties	803,219	803,219
Works of art	722,579	722,579
Construction in progress	757,267	2,554,331
	78,040,234	75,928,995
Less accumulated depreciation	38,772,772	36,604,334
Net land, buildings and equipment	\$ 39,267,462	\$ 39,324,661

Depreciation expense of \$2,173,131 and \$2,083,237 was recorded for the years ended May 31, 2005 and 2004, respectively.

**NOTE H - LEASE COMMITMENTS**

In May 2001, the College entered into a seven-year operating lease agreement with Beloit Hotel, LLC for building space. The College has two options to extend the term of the lease. The first option commences at the end of the initial term of the lease, for seven additional years for a renewal fee of \$15,000. The second extension is for an additional five years. If the College terminates the lease before the end of its initial term or does not renew the first option, the College must pay a breakage fee of \$33,000. Rent expense totaled \$80,500 and \$78,000 for 2005 and 2004, respectively.

The following is a schedule by years of future minimum rental payments required under the operating lease as of May 31, 2005:

Years ending May 31,	
2006	\$ 81,182
2007	82,806
2008	80,943
Total minimum payments required	\$ 244,931

A portion of the above-mentioned space is being subleased for approximately \$25,000 annually plus housekeeping charges through June 1, 2006. Revenue related to this sublease was \$31,000 for the years ended May 31, 2005 and 2004.

**BELOIT COLLEGE**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
 May 31, 2005 and 2004

**NOTE I - LONG-TERM DEBT**

The long-term debt of the College as of May 31, 2005 and 2004 consists of the following:

Payable to	Interest rate	Due date	2005	2004
Wisconsin Health and Educational Facilities Authority, Revenue Bonds, Series 2004	Variable	Interest payable monthly, annual principal installments of \$218,000 due on March 1, beginning in fiscal year 2005 through 2019	\$ 3,052,000	\$ 3,270,000
Wisconsin Health and Educational Facilities Authority, Revenue Bonds, Series 2002	Variable	Interest payable monthly, principal due July 1, 2019	3,000,000	3,000,000
Wisconsin Health and Educational Facilities Authority, Revenue Bonds, Series 1999	Variable	Interest payable monthly, principal due July 1, 2019	5,000,000	5,000,000
Wisconsin Health and Educational Facilities Authority, Revenue Bonds, Series 1993	Variable	Interest payable monthly, principal due on demand, but in no event later than May 1, 2013	4,484,000	4,484,000
Wisconsin Health and Educational Facilities Authority, Revenue Bonds, Series 1990	Variable	Interest payable monthly, annual principal installments due on June 1, beginning in fiscal year 2002 through 2008 in amounts ranging from \$150,000 to \$500,000	1,150,000	1,650,000
Wisconsin Health and Educational Facilities Authority, Revenue Bonds, Series 1988	Variable	Interest payable monthly, principal due on demand, but in no event later than July 1, 2013	850,000	850,000
			<u>\$ 17,536,000</u>	<u>\$ 18,254,000</u>

As of May 31, 2005, the effective interest rate on the above bonds is 2.91%. Interest expense was \$332,423 and \$187,128 for the years ended May 31, 2005 and 2004, respectively.

**BELOIT COLLEGE**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
May 31, 2005 and 2004

**NOTE I - LONG-TERM DEBT - Continued**

The aggregate maturities of principal as of May 31, 2005 are as follows:

Years ending May 31,	
2006	\$ 718,000
2007	718,000
2008	368,000
2009	218,000
2010	218,000
Thereafter	<u>15,296,000</u>
	<u>\$ 17,536,000</u>

The College has a \$2,000,000 bank line of credit that was established as a general source of funds and expires in December 2005. Borrowings are subject to interest at the prime rate less .75% (5.25% as of May 31, 2005). There were no borrowings outstanding on the line as of May 31, 2005. As of May 31, 2004, the College had \$500,000 outstanding on the line of credit.

There is no collateral associated with any of the College's outstanding debt.

**NOTE J - RETIREMENT PLANS**

The College has a defined contribution retirement plan for certain non-exempt employees. The expense relating to this plan was \$261,000 and \$240,000 for the years ended May 31, 2005 and 2004, respectively.

All administrative employees and full-time faculty members above the rank of instructor are eligible to participate in individual annuity retirement programs through the Teachers Insurance and Annuity Association and the College Retirement Equities Fund. Expenses relating to these plans were \$933,000 and \$905,000 for the years ended May 31, 2005 and 2004, respectively.

**NOTE K - BELOIT COLLEGE EMPLOYEE HEALTH BENEFIT PLAN**

The Beloit College Employee Health Benefit Plan (the Plan) is a self-insured employee health and welfare plan. The Plan provides health care benefits to eligible employees of the College and their eligible dependents. Provisions of the Plan require that the College be self-insured to the extent of the first \$60,000 in annual major medical benefits per participant. The Plan has insurance contracts to provide stop-loss coverage for benefit payments in excess of the self-insured amounts. Contributions to the Plan are based upon the number of participants and the types of coverage elected. Employees are responsible for 33.3% of the Plan's required contributions and the College is responsible for the remaining required contributions. The College's expenses relating to the Plan were \$1,715,000 and \$1,122,000 for the years ended May 31, 2005 and 2004, respectively.

**BELOIT COLLEGE**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
 May 31, 2005 and 2004

**NOTE L - UNEMPLOYMENT COMPENSATION CLAIMS**

The College is self-insured for unemployment compensation claims. As a result, the College has a \$205,673 bank letter of credit, which expires on December 31, 2008, that was issued in favor of the Treasurer of the Wisconsin Unemployment Reserve Fund in order to assure payment of unemployment compensation. The College paid unemployment compensation claims of \$28,000 and \$38,000 during the years ended May 31, 2005 and 2004, respectively.

**NOTE M - NET ASSETS**

Unrestricted net assets are those which are not subject to donor-imposed restrictions. Certain net assets classified as unrestricted are designated for specific purposes or uses by the Board of Trustees or by various internal operating and administrative arrangements of the College as follows at May 31:

	2005	2004
Net investment in land, buildings and equipment	\$ 18,469,078	\$ 19,222,997
Funds designated for endowment	56,794,483	55,063,427
Funds designated for retirement of indebtedness	78,261	194,709
Funds designated for annuity contract reserves	685,592	559,060
Funds designated for Federal Perkins Student Loan Program	87,508	82,100
Funds designated for student loan funds	670,503	629,551
Undesignated	(1,582,867)	(1,895,031)
	\$ 75,202,558	\$ 73,856,813

Donor restrictions of temporarily restricted net assets at May 31 are summarized as follows:

	2005	2004
Investment in land, buildings and equipment	\$ 372,037	\$ 82,675
Funds designated for endowment	25,304	246,304
Split-interest annuity agreements	2,560,758	2,415,372
Student loans	202,299	245,711
Academic support	518,536	515,421
Instruction	1,000,622	881,615
Scholarships	47,997	43,699
Contributions receivable and other	3,704,598	6,105,568
	\$ 8,432,151	\$ 10,536,365

**BELOIT COLLEGE**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
 May 31, 2005 and 2004

**NOTE M - NET ASSETS - Continued**

Permanently restricted net assets consist of the following at May 31:

	2005	2004
Investments (perpetual endowment)	\$ 47,338,950	\$ 43,423,110
Contributions receivable	1,902,435	2,187,993
Beneficial interest in perpetual trusts	2,389,742	2,216,336
Cash surrender value	76,560	73,750
Split-interest annuity agreements	2,935,337	2,230,794
Revolving student loan funds	860,108	851,152
Other	1,868	1,743
	\$ 55,505,000	\$ 50,984,878

**NOTE N - EXPENSES BY NATURAL CLASSIFICATION**

The following schedule summarizes expenses by natural classification for the years ended May 31:

	2005	2004
Salaries and wages	\$ 17,900,617	\$ 17,341,757
Operating	9,123,777	8,253,185
Fringe benefits	5,434,134	4,584,799
Cost of sales	1,070,793	967,771
Depreciation	2,173,131	2,083,237
Utilities	1,255,199	1,462,150
Interest	332,423	187,128
Total expenses	\$ 37,290,074	\$ 34,880,027

**NOTE O - COMMITMENT**

The College has entered into an agreement with Barnes & Noble College Bookstores, Inc. to operate and provide services for the College bookstore. In conjunction with this agreement, Barnes & Noble purchased, at cost, all inventory associated with the bookstore. The agreement runs until May 31, 2008, and from year-to-year thereafter. In addition, Beloit College is committed to lease the facility in which the bookstore operates as well as fund certain overhead expenses of the store. See note H for future minimum rental payments.

**BELOIT COLLEGE**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
May 31, 2005 and 2004

**NOTE P - IMPAIRMENT**

During 2005, the College determined, due to a significant deterioration of the business prospects of the privately-held company in which it owns stock, that this stock investment has become impaired. The stock investment resulted from a previous gift and was included in permanently restricted net assets. Consequently, the College reduced the carrying value of the investment to zero as of May 31, 2005. This resulted in an impairment loss of \$917,801 which is recorded in permanently restricted return on investments in the 2005 statement of activities. In addition, the College determined that a contribution receivable of \$828,000 has become uncollectible. The loss relating to this receivable is recorded in permanently restricted other losses resulting from bad debts in the 2005 statements of activities.

**NOTE Q - SUBSEQUENT EVENT**

Effective June 8, 2005, the College entered into a \$1,000,000 line of credit agreement to fund a townhouse construction project. Borrowings are subject to interest at a rate equal to LIBOR plus 1.5% and payable monthly. The line of credit expires on December 31, 2005.